



## **CUSTOMER BULLETIN 0911**

### **Dyplast Products Sales Team Members Now NIA's Certified Energy Appraisers**

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Dyplast Products' customer-focused efforts strive continuously to deliver value to our customers in the Mechanical Pipe insulation market segment. We do this through a myriad of resources, capabilities, and strategic innovations. Today we are not only manufacturing superior ISO-C1<sup>®</sup> family of products that are designed to meet our customers' needs but we are committed through our technical and customer bulletins, case studies, web-site information and the committed and dedicated account services representatives, technical team, and sales force to deliver add value added assistance to our customers business.

In addition to ensuring customer responsiveness, improving our quality control program and exceptional technical support, we continually expand our knowledge-base. To this end our entire sales team is now NIA Energy Appraisers certified by the National Inspection Testing Certification Corporation.

Energy Appraisers conduct a thorough evaluation of a facility's mechanical piping systems, equipment, and or processes. They interview facility personnel and visually inspect insulated or uninsulated mechanical pipe systems. After gathering the information the appraisers analyze the results using the US Department of Energy recognized, customized software 3E Plus<sup>®</sup> (Version 4.0). They identify and document actual energy loss in BTUs, energy cost /lost, and emissions in uninsulated or inadequately insulated systems. Further, they identify the potential savings and emissions reduction as well as recommend insulation upgrades, insulation replacements, determine the optimal insulation thickness or recommend maintenance programs all related to energy savings. The final report calculates the potential return on investment.

Through initiatives such as being certified Energy Appraisers, Dyplast continually strives to be a dedicated industry partner offering consultation to and solutions for our customers. Call upon our technical or sales staff for assistance.

Dyplast Products, LLC